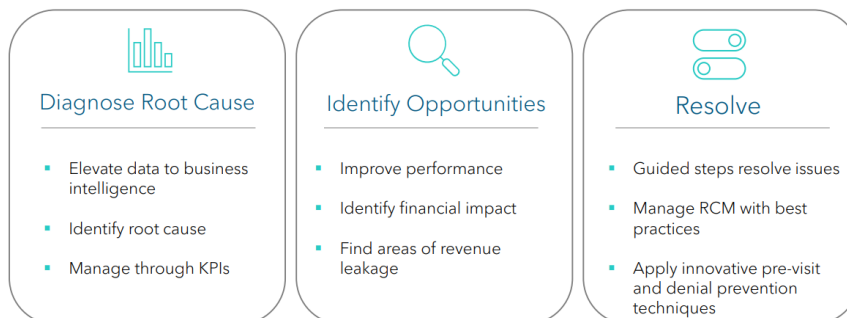# RevEval Assessment Project

Executive Summary

Most executives have a lot of priorities ranging from staffing shortages, the transition to value-based care, clinical quality improvement, regulatory challenges, complying with unfunded mandates, the impact of inflation on supply costs and so much more. These factors drive up costs while income remains relatively flat. If you are not collecting all the revenue your organization is entitled to receive, you have an opportunity to release some of this financial pressure by collecting all the cash that you already earned but haven't yet collected. And data that you have on hand is the very best way to identify and collect the cash that is currently lost.

WhiteSpace Health is a healthcare analytics company with expertise on the revenue cycle and the operational business side of caring. It is our mission to find areas of revenue leakage and fix it. In doing so, cash will be accelerated and enhanced, and your margins will improve.

You probably have a lot of prospective partners that make claims about savings and other elements of ROI. We back up our claims with RevEval, our introductory proof of concept that delivers transparency to the health of your RCM workstreams, finds opportunities to cash that would otherwise be lost, collect it faster, and we provide guided steps that your RCM team can take to quickly resolve these issues. As your potential partner, we want to demonstrate that we can do the job and that you will receive benefits.

How do we do it? We ingest an extract of the 835 and 837 claims data you already have on hand. Then, we apply AI and other deep analytics techniques to render a light version of our platform AI that finds areas of revenue leakage and shows your team how to fix them. We want you to try us and experience the value of the WhiteSpace Health Platform firsthand.

Operational Value Delivered by RevEval

Diagnose Root Cause

- Elevate data to business intelligence
- Identify root cause
- Manage through KPIs

Identify Opportunities

- Improve performance
- Identify financial impact
- Find areas of revenue leakage

Resolve

- Guided steps resolve issues
- Manage RCM with best practices
- Apply innovative pre-visit and denial prevention techniques

Sample RevEval Charts

Here are a few examples of the insights that your proof-of-concept project with RevEval will deliver.

Measures (GCR , NCR , Liq %)

	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23
GCR %	38%	40%	38%	37%	37%	38%	39%	38%	38%	39%	37%	32%
NCR %	75%	84%	82%	75%	75%	78%	80%	78%	77%	80%	69%	48%
Liquidation %	99%	97%	96%	90%	91%	94%	84%	88%	84%	80%	75%	67%

CPAR

Legend: Charges, Payments, Adjustments, Writeoff (Sep-22 through Aug-23)

90+ AR by Location

Location	Amount
SPN INPATIENT SERVICES LOCATION	$9,477,776
SPN SNH SERVICES	$1,908,135
SPN Parent Location	$1,444,659
SGA Parent Location	$1,243,298
SPN PRIMARY CARE - CONNELL	$36,482
BER Parent Location	$22,759
SNH Parent Location	$4,907
SPN PULMONOLOGY CLINIC	$1,947
SGMC SERVICE AREA	$1,331
SGMC PHYSICIAN NETWORK SERVICE AREA	$800

Denial by TOP Reason Code Desc %

Reason	%
The disposition of this claim/service is pending further review.	44%
Claim/service lacks information which is needed for adjudication. Additional information is...	11%
The claim/service has been transferred to the proper payer/processor for processing....	8%
Non-covered charge(s).	5%
Exact duplicate claim/service (Use only with Group Code OA except where state workers'...	4%
The time limit for filing has expired.	3%
The benefit for this service is included in the payment/allowance for another service/procedure...	2%
Payment adjusted because this care may be covered by another payer per coordination of...	2%
Precertification/authorization/notification/pre-treatment absent.	2%
The procedure code is inconsistent with the modifier used or a required modifier is missing.	2%
Svcs not provided by network/primary care provider	1%
Ins. denied: additional information needed from you. Please contact your ins. co.	1%